



# Gas Detection For Life

## Distributor Announcement

October 8, 2019

## Growth Rebate Partnership Program

### ***Growth Rebate Program Statement***

In an effort to reward our distributor partners who are growing RKI's business, RKI now offers a Growth Rebate Partnership Program, effective 10/1/2019. This program is designed to reward your organization with cash for sales growth achieved.



### ***Growth Rebate Program***

- Growth Targets will be set based on previous year's sales, averaged on a quarterly basis. For Q4 2019, the Quarterly Growth Target will be based on the twelve months prior to 9/30/19
  - 10% growth earns a 3% payment on the growth achieved.
  - 20% growth earns a 5% payment on the growth achieved.
- Quarterly growth rebate payments will be made within 30 days after each quarter.
- This Growth Rebate Program replaces RKI's Marketing Coop Program, which will no longer be available beginning in January 2020.

### ***Growth Rebate Program Requirements***

- Must be a fully authorized RKI Distributor for a minimum of 12 months to participate.
- Distributor's credit account with RKI must be in good standing.
- Must have a minimum of \$50,000 in sales within the prior year.

### ***Resources***

[Growth Rebate Partnership Program](#)

RKI Instruments, Inc.  
33248 Central Ave, Union City, CA 94587

[www.rkiinstruments.com](http://www.rkiinstruments.com)