



RKI DISTRIBUTOR DISCOUNT SCHEDULE

For U.S. and Canadian distributors. Effective date: March 4, 2020

Product Category	Discount	Models Included
Premier Portable Instruments	30%	03 Series, GasWatch 3, GX-2009, GX-3R, GX-3R Pro, EAGLE 2 and EAGLE
GX-6000	35%	All GX-6000, GX-2012 & Gas Tracer instruments
All Other Portable Instruments	25%	All portable models other than the Premier Portable Instruments
Fixed System Products	25%	Applies to all Fixed System controllers, detector assemblies, and stand-alone systems, except Digester Gas Monitor.
Digester Gas Monitors	→	Standard discounts do not apply to Digester products. All Digester quotations must come from the factory, and projects registered with RKI. Please consult factory for Digester Gas Monitor applications and discounts.
Accessories, Spare Parts, & Cal. Equipment	25%	Accessories for all models for both Fixed and Portable Instruments
All Sensors	25%	All portable and fixed system sensors
Demo Equipment	60%	EAGLE and EAGLE 2
	50%	All Other Portables, Calibration Stations, Fixed Systems.

All discounts are subject to change without notice.

Important Notes:

- Note 1:** Extended quantity discounts may apply to the GX-2009, GX-2012, and GX-6000. Please refer to Extended Discount document or consult factory for details.
- Note 2:** This discount schedule applies only to fully authorized US and Canadian Distributors who are in good financial standing, for resale within their designated US territory and market segments.
- Note 3:** This discount schedule supersedes all previous schedules or special pricing offers.
- Note 4:** This discount schedule applies only to part numbers listed in the current RKI Price List. Parts not listed in the Price List including custom products or special parts, may have a lesser discount, or may not be available to general distribution at a discount.

Demo Equipment Policy

RKI full line distributors are expected to maintain a reasonable amount of RKI demo equipment for their own use, and RKI offers an extended discount for demo equipment purchases. If additional demo equipment is required, please discuss the requirement with your local RKI territory manager. The accessories purchased as demo equipment must be reasonable, truly needed to support the demo instrument, and purchased with the instrument. Purchase of demo equipment must be approved in advance by the local RKI territory manager.

If RKI decides to lend a demo instrument for a specific purpose, the following conditions apply: The distributor must give RKI a P.O., and the distributor will be invoiced for the equipment. Invoice must be paid or instrument returned within 30 days or other agreed upon time period. If returned in time and in good condition, the invoice will be reversed less shipping charges. Distributor is responsible for any damage to equipment.